



Perceptive Learning

SALES MEETING EXPRESS

Envision the end. We help ensure that what you put in motion aligns with what was intended.

Rationale and Description

Are you getting your entire team together for a sales meeting again this year?

Would you like to truly affect change and have them leave with serious value?

Do comments like, "Wow! That was absolutely the BEST meeting we have ever had." appeal to you?

Perceptive Learning International has created the perfect solution for you.

- Proven selection of themed sales meetings
- Customizable templates and agendas to integrate your corporate objectives
- Highly applicable, and tweak-able, breakout session content
- All necessary production and A/V requirements
- Professional direction and service delivery team
- Outstanding talent to supplement your team
- Expert coaching to make sure you look good in front of your company
- Plus much more

When you invest time and money to bring your sales organization together, there is significant exposure throughout the whole company. Many people are watching. There are those who will second-guess every decision made as the meeting is being planned. Some wonder why Sales gets to have all the fun. And still others comment on the poor ROI they believe always exists. At the same time, it seems like everyone wants to get on the agenda to deliver critical departmental messages that the "sales team must hear and understand." Now throw into the mold the fact that there are many things you are NOT doing as a company when you are spending significant time planning this meeting.

LET US HANDLE THE PRESSURE. NOT ALL OF THESE OBSTACLES CAN BE OVERCOME; AFTER ALL, THERE WILL ALWAYS BE SKEPTICS. HOWEVER, WHEN PERCEPTIVE LEARNING INTERNATIONAL WORKS WITH YOU ON THE ACHIEVEMENT OF OBJECTIVES CONTRIBUTING TO A GREAT MEETING, THE VALUE IS EVIDENT.